

HomeBUYERS' CHOICE AWARDS 2020

POWERED BY ELIANT

2020 AWARD WINNERS

PURCHASE EXPERIENCE

High-Volume Builders

First Place: Century Communities, Bay Area

Second Place: The New Home Company, Southern California

Third Place: Woodside Homes, Arizona

Fourth Place (TIE):

- TRI Pointe Homes, Southern California
- Green Brick Partners, CB JENI Homes

Large-Volume Builders

First Place: The Olson Company

Second Place: Irvine Pacific

Third Place: HistoryMaker Homes, Houston

Fourth Place: Landmark Homes

Fifth Place: Century Communities, Southern California

Medium-Volume Builders

First Place: Label & Co.

Second Place: Anthem United Communities

Third Place: Giddens Homes

Fourth Place: Camelot Homes

Fifth Place: Rosewood Homes

DESIGN EXPERIENCE

High-Volume Builders

First Place: Century Communities, Bay Area

Second Place: The New Home Company, Southern California

Third Place (TIE):

- Minto Communities-USA
- Century Communities, Central Valley

Fifth Place: TRI Pointe Homes, Southern California

Homebuyers' Choice AWARDS 2020

DESIGN EXPERIENCE

CONT.

Large-Volume Builders

First Place: Irvine Pacific
Second Place: The Olson Company
Third Place: Level Homes
Fourth Place: HistoryMaker Homes, Houston
Fifth Place: Gentry Homes

Medium-Volume Builders

First Place: Label & Co.
Second Place (TIE):

- Anthem United Communities
- Camelot Homes

Third Place: Giddens Homes
Fourth Place: Rosewood Homes

FIRST YEAR QUALITY

High-Volume Builders

First Place: Century Communities, Central Valley
Second Place: The New Home Company, Southern California
Third Place: Minto Communities-USA
Fourth Place: Century Communities, Bay Area
Fifth Place: Woodside Homes, CA-Fresno

Large-Volume Builders

First Place: The Olson Company
Second Place: Irvine Pacific
Third Place: Grand Homes, East
Fourth Place: FCB Homes
Fifth Place: GL Homes of FL, Tampa

Medium-Volume Builders

First Place: Rosewood Homes
Second Place: Giddens Homes
Third Place: Grand Homes, North
Fourth Place: Anthem United Communities
Fifth Place: McCaffrey Homes

HOMEBUYERS' CHOICE AWARDS 2020

FIRST YEAR CUSTOMER SERVICE EXPERIENCE

High-Volume Builders

First Place: The New Home Company, Southern California
Second Place: Century Communities, Central Valley
Third Place: Century Communities, Bay Area
Fourth Place: Minto Communities-USA
Fifth Place: TRI Pointe Homes, Southern California

Large-Volume Builders

First Place: The Olson Company
Second Place: Irvine Pacific
Third Place: Landsea Homes, Northern California
Fourth Place: GL Homes of FL, St. Lucie, Adult
Fifth Place: TRI Pointe Group, Pardee Homes, Los Angeles

Medium-Volume Builders

First Place: Rosewood Homes
Second Place: The New Home Company, Arizona
Third Place: Giddens Homes
Fourth Place: Landsea Homes, New York Metro
Fifth Place: Grand Homes, North

HIGHEST PERCENT OF SALES FROM REFERRALS

High-Volume Builders

First Place: Granite Ridge Builders
Second Place: Hubble Homes
Third Place: Century Communities, Bay Area
Fourth Place: Century Communities, Houston
Fifth Place: Century Communities, Central Valley

Large-Volume Builders

First Place: Irvine Pacific
Second Place: GL Homes of FL, Palm Beach Adult
Third Place: Level Homes
Fourth Place (TIE):

- GL Homes of FL, Palm Beach, Family
- GL Homes of FL, Palm Beach Luxury

Medium-Volume Builders

First Place: MainVue Homes, Dallas
Second Place: Grand Homes, West
Third Place: Zephyr
Fourth Place: Label & Co.
Fifth Place: Grand Homes, North

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MOST IMPROVED BUILDER

First Place: Century Communities, Utah
Second Place: Century Communities, Denver Multi-Family
Third Place: Woodside Homes, CA-North
Fourth Place: Century Communities, North Carolina
Fifth Place: Boise Hunter Homes, Idaho

BEST CUSTOMER COMMUNICATION

Builder
First Place: The Olson Company
Second Place: Camelot Homes
Third Place: Irvine Pacific
Fourth Place: Label & Co.
Fifth Place: Giddens Homes

SALES REPRESENTATIVE OF THE YEAR

Large-Volume Survey Responses
First Place: Blake Wuellner, Century Communities, Austin
Second Place: Norma Ramos, Century Communities, Bay Area
Third Place (TIE):

- Nancy Goldrain, Century Communities, Bay Area
- Roseline Serrano, Label & Co.
- Janet Evans, Green Brick Partners, CB JENI Homes

Medium-Volume Survey Responses
First Place: Michael Wang, The New Home Company, Southern California
Second Place (TIE):

- Joann Piceno, William Lyon Homes, Southern California
- Bethann Frusco-Dumont, Century Communities, Las Vegas
- Chantel Lamphear, The New Home Company, Northern California
- Ruben Hernandez, The Olson Company

CONSTRUCTION REPRESENTATIVE OF THE YEAR

Large-Volume Survey Responses
First Place: Daniel Bugher, Minto Communities-USA
Second Place: John Ferguson, Minto Communities,-USA
Third Place (TIE):

- Dave Severance, Century Communities, Bay Area
- Saul Martinez Galvan, Century Communities, Bay Area
- Ben Sharif, TRI Pointe Homes, Bay Area

HOME BUYERS' CHOICE AWARDS 2020

CONSTRUCTION REPRESENTATIVE OF THE YEAR CONT.

Medium-Volume Survey Responses

First Place (TIE):

- Kurt Depuydt, Minto Communities-USA
- Patrick Milks, TRI Pointe Group, Pardee Homes San Diego

Third Place: Brandon Dwyer, Minto Communities-USA

Fourth Place: Kevin Kingsley, Robson Resort Communities

Fifth Place: Robert M. Prugger, Woodside Homes, Arizona

DESIGN REPRESENTATIVE OF THE YEAR

Large-Volume Survey Responses

First Place: Nancy Semas, Anthem United Communities

Second Place: Savannah Foster, Minto Communities-USA

Third Place: Jessica Fletcher, Century Communities, Bay Area

Fourth Place: Patricia Fernandez, Label & Co.

Fifth Place: Angela Rinaldi, Minto Communities-USA

Medium-Volume Survey Responses

First Place: Anne Mandala, The Olson Company

Second Place: Terrance Konkel, Irvine Pacific

Third Place (TIE):

- Katie Thompson, Robson Resort Communities
- Megan Lopez, Robson Resort Communities

Fifth Place: Kristi Ulloa, Wathen Castanos

CUSTOMER SERVICE REPRESENTATIVE OF THE YEAR

Large-Volume Survey Responses

First Place: Paul Drake, Century Communities, Central Valley

Second Place: Larry McCallum, Irvine Pacific

Third Place: Darin Zekavat, TRI Pointe Homes, Southern California

Fourth Place: Craig Avila, Century Communities, Bay Area

Fifth Place: Chad Williams, Robson Resort Communities

Medium-Volume Survey Responses

First Place: Matt Smelser, The Olson Company

Second Place: Alyssa Arnold, TRI Pointe Group, Pardee Homes Inland Empire

Third Place: Haissam Baayoun, Irvine Pacific

Fourth Place: Katrina Robinson, The New Home Company, Northern California

Fifth Place: Alex Lujan, The New Home Company, Arizona

HomeBUYERS' CHOICE
AWARDS 2020

CUSTOMER
EXPERIENCE LEADER
OF THE YEAR

Dave Patwell, Irvine Pacific

THE ELIANT AWARD
FOR OVERALL
HOME PURCHASE
& OWNERSHIP
EXPERIENCE

Single Division

First Place: The Olson Company

Second Place: Rosewood Homes

Third Place: Irvine Pacific

Fourth Place: Giddens Homes

Fifth Place: Minto Communities-USA

Multiple Division

First Place: The New Home Company

Second Place: TRI Pointe Group

Third Place: Grand Homes

Fourth Place: Landsea Homes

Fifth Place: MainVue Homes